

From: "Salvatore Ferrara" <sal@advancedburner.com>
To: "Jerry Finlinson" <Jerry-F@ipsc.com>
Date: 12/22/2003 3:15:40 PM
Subject: Contract 04-45606, Scanner System Change Request

Jerry,

Below is price quote to provide the changes you requested on the ABB Scanner system scope of supply:

1) a change to 24-inch deep system electronics enclosures (2) can be accommodated at no additional charge.

2) a change to supply of the 3-channel junction boxes (jbs) so that they include States sliding link terminals instead of the standard GE terminals. To accommodate this request, a larger enclosure will also be required. The added cost to our contract to provide (16) custom jbs as requested comes to \$5760 or \$360 per jb.

3) a change to supply of the 3-channel junction boxes (jbs) so that they include LED indicators and States sliding link terminals instead of the standard GE terminals. To accommodate this request, a larger enclosure will also be required. The added cost to provide (16) custom jbs as requested comes to \$6,480 or \$405.00 per jb.

4) a change to supply of the system electronics enclosures (that house the scanner chassis) so that they include a total 250 States sliding link terminals per enclosure. We can accommodate this request in two ways, wired or not wired. The added cost to provide (2) custom system electronics enclosures as requested is as follows:

Wired = \$14,480 (\$7,240 per enclosure)

Not Wired = \$8,280 (\$4,140 per enclosure)

These are lump sum, fixed price quotes that are valid for 30 days. Schedule of delivery is consistent with base order if we receive formal authorization for this requested change by 12/31/03. This material will be delivered in accordance with the terms and conditions of the base order. These additional fees will be invoiced upon shipment and payable within 30 days.

scanner cable 48 x 500ft x \$1.5/ft = 36,000
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